

THE FOOTBALL LEAGUE AGENTS' FEES REPORT SEASON 2004/2005 (July 1, 2004 to June 30, 2005)

INTRODUCTION

Welcome to The Football League Agents' Fees Report 2004/05.

This, the third publication of this report, provides the first opportunity to analyse figures for a completed season. It, therefore, differs slightly from the previous two reports (July 2004 and January 2005) by outlining figures for a twelve rather than six month period.

Whilst it is recognised that many football agents provide a valued and professional service to their clients, The Football League is concerned at the quantity of money leaving the game in payment to them for their services. Consequently, The League and its member clubs believe such payments should be a matter of public record and debate.

The figures contained in the report include sums committed by clubs directly to agents as well as any sums committed through clubs having agreed to satisfy a player's liability to his agent. Such payments would normally be regarded as "benefits in kind" and some clubs may have adjusted the player's wages accordingly to offset the payment.

It should be noted that the report reflects total amounts committed to during the season in question, but the payments themselves may be by instalments, some of which will fall outside the reporting period.

EXECUTIVE SUMMARY

(Figures for January 1, 2005 to June 30, 2005 reporting period in italics)

Overall Football League Figures

- Between July 1, 2004 and June 30, 2005 Football League clubs engaged in **2,860** (*1,362*) player transactions (new registrations/player transfers, contract updates, contract cancellations and loans);
- Clubs committed to pay an agent in **379** (13.2%) (*111 – 8.1%*) of these transactions;
- Therefore, no agent was used in **2,481** (86.7%) (*1,251 – 91.9%*) of these transactions;
- League clubs committed to spend **£7,817,853** (*£2,258,455*) during the period of this report;
- Of this total **£6,153,510** (*£2,117,255*) was committed to be paid to agents by the signing club and **£1,657,843** (*£141,200*) committed to be paid by the player's previous club for the agent's involvement in severance arrangements;
- **13** clubs did not commit any money to agents during the 12-month period covered by this report;
- **25** clubs committed less than £10,000 to agents during the 12-month period covered by this report.

The Championship

- In The Championship there were **888** (417) player transactions, **222** (24.9%) (71 – 17%) involving the use of agents;
- Clubs committed to spend a total of **£6,834,963** (£1,947,295) on agents' fees during this 12-month period;
- Of this total, **£5,229,320** (£1,826,295) was committed to be paid to agents by the signing club and **£1,605,643** (£121,000) committed to be paid by the previous club for the agent's involvement in severance arrangements;
- **23** clubs committed to pay for the services of a licensed agent during this 12-month period;
- **1** club did not pay for the services of a licensed agent during this 12-month period covered by this report (Crewe Alexandra).

League 1

- In League 1 there were **964** (482) player transactions, **93** (9.6%) (28 – 5.8%) involving the use of agents;
- Clubs committed to spend a total of **£595,870** (£191,850) on agents' fees during this 12-month period;
- Of this total **£563,870** (£171,850) was committed to be paid to agents by the signing club and **£32,000** (£20,000) committed to be paid by the previous club for the agent's involvement in severance arrangements;
- **19** clubs committed to pay for the services of a licensed agent during this 12-month period;
- **5** clubs did not pay for the services of a licensed agent during this 12-month period (Blackpool, Colchester United, Huddersfield Town, Stockport County and Wrexham).

League 2

- In League 2 there were **1,008** (463) player transactions, **64** (6.3%) (11 – 2.4%) involving the use of agents;
- Clubs committed to spend a total of **£325,020** (£57,310) on agents' fees during this 12-month period;
- Of this total **£304,820** (£57,110) was committed to be paid to agents by the signing club and **£20,200** (£200) committed to be paid by the previous club for the agent's involvement in severance arrangements;
- **17** clubs committed to pay for the services of a licensed agent during this 12-month period;
- **7** clubs did not pay for the services of a licensed agent during this 12-month period (Bury, Cheltenham Town, Kidderminster Harriers, Lincoln City, Rochdale, Rushden & Diamonds and Scunthorpe United)

Others

- The five 'new' members of The League – Crystal Palace, Norwich, Southampton, Barnet and Carlisle United – are required to report on agents' fees committed in the period from the Annual General Meeting in early June until the end of the reporting period on June 30, 2005.
- Crystal Palace and Southampton committed a combined total of £62,000 to agents during that period.
- Norwich City, Barnet and Carlisle United did not pay for the services of a licensed agent during that period.



SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS FEES FOR THE PERIOD JULY 1, 2004 TO JUNE 30, 2005

	New Reg / Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents £
CHAMPIONSHIP						
Brighton & Hove Albion F C	14	12	6	12	44	45,595
Burnley F C	15	6	1	13	35	211,000
Cardiff City F C	7	9	7	9	32	157,500
Coventry City F C	16	1	15	22	54	75,000
Crewe Alexandra F C	15	6	8	5	34	0
Derby County F C	12	7	13	5	37	270,500
Gillingham F C	7	3	3	8	21	32,000
Ipswich Town F C	9	6	10	10	35	155,000
Leeds United F C	25	2	27	15	69	1,896,688
Leicester City F C	23	0	19	9	51	611,325
Millwall F C	6	7	7	14	34	140,000
Nottingham Forest F C	18	2	12	10	42	282,000
Plymouth Argyle F C	11	7	9	6	33	153,000
Preston North End F C	13	10	6	9	38	296,500
Queens Park Rangers F C	29	6	13	9	57	320,935
Reading F C	10	7	8	2	27	271,450
Rotherham United F C	9	3	1	7	20	47,166
Sheffield United F C	26	1	11	6	44	315,000
Stoke City F C	11	8	3	12	34	295,000
Sunderland F C	9	8	3	5	25	329,860
Watford F C	11	8	7	11	37	9,500
West Ham United F C	24	2	2	6	34	277,319
Wigan Athletic F C	6	4	1	7	18	210,000
Wolverhampton Wanderers F C	16	7	5	5	33	432,625
Division Total	342	132	197	217	888	6,834,963

Explanatory Notes:

- 1 The amounts disclosed include all guaranteed payments due to an agent (either directly or indirectly) arising out of player transactions entered into during the reporting period, even if such payments may include instalments payable outside the reporting period. It should be noted that in some instances clubs may have made payments on behalf of players, but may have adjusted the player's wage accordingly to offset the payment.
- 2 The amounts disclosed do not include:
 - a) any payments made during the reporting period that relate to transactions completed before July 1, 2004; and
 - b) any contingent payments based on future events, e.g. promotion, retention of divisional status, player appearances, etc.



SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES FOR THE PERIOD JULY 1, 2004 TO JUNE 30, 2005

	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents £
LEAGUE 1						
A.F.C. Bournemouth	10	8	3	11	32	3,120
Barnsley F C	19	4	10	12	45	37,500
Blackpool F C	23	4	4	13	44	0
Bradford City F C	15	7	10	8	40	27,900
Brentford F C	18	4	8	9	39	10,200
Bristol City F C	15	7	6	7	35	85,500
Chesterfield F C	13	8	6	12	39	4,640
Colchester United F C	19	5	3	8	35	0
Doncaster Rovers F C	8	6	5	11	30	32,000
Hartlepool United F C	13	7	5	5	30	5,000
Huddersfield Town F C	11	8	7	4	30	0
Hull City F C	17	10	11	6	44	97,450
Luton Town F C	11	10	0	10	31	11,000
Milton Keynes Dons F C	16	10	3	12	41	52,500
Oldham Athletic F C	16	4	24	25	69	44,800
Peterborough United F C	15	6	25	13	59	20,500
Port Vale F C	13	2	11	7	33	7,500
Sheffield Wednesday F C	18	1	11	13	43	90,760
Stockport County F C	12	5	19	11	47	0
Swindon Town F C	5	5	5	12	27	16,500
Torquay United F C	10	8	21	20	59	2,500
Tranmere Rovers F C	8	7	9	1	25	41,500
Walsall F C	17	5	21	18	61	5,000
Wrexham F C	10	8	6	2	26	0
Division Total	332	149	233	250	964	595,870

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	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents £
LEAGUE 2						
Boston United F C	18	8	12	11	49	2,500
Bristol Rovers F C	21	2	17	6	46	33,000
Bury F C	15	3	8	11	37	0
Cambridge United F C	18	4	16	17	55	3,300
Cheltenham Town F C	13	9	2	7	31	0
Chester City F C	23	0	8	16	47	20,000
Darlington F C	24	9	8	6	47	2,000
Grimsby Town F C	24	4	14	13	55	24,020
Kidderminster Harriers F C	15	4	32	19	70	0
Leyton Orient F C	11	4	6	5	26	9,000
Lincoln City F C	12	6	3	12	33	0
Macclesfield Town F C	17	8	9	12	46	17,000
Mansfield Town F C	14	11	6	11	42	11,600
Northampton Town F C	15	2	10	16	43	23,800
Notts County F C	12	0	7	14	33	13,000
Oxford United F C	20	5	11	5	41	32,900
Rochdale F C	13	5	6	7	31	0
Rushden & Diamonds F C	10	1	11	19	41	0
Scunthorpe United F C	8	8	3	14	33	0
Shrewsbury Town F C	22	1	15	9	47	1,500
Southend United F C	14	6	6	8	34	40,020
Swansea City F C	14	6	1	6	27	55,080
Wycombe Wanderers F C	11	3	10	21	45	24,800
Yeovil Town FC	15	13	9	12	49	11,500
Division Total	379	122	230	277	1,008	325,020

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	New Reg/Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Committed to Agents
New FL members (fees recorded from June AGM)						
Crystal Palace						50,000
Southampton						12,000
Norwich City						0
Barnet						0
Carlisle United						0
Total for New FL members						62,000
Total for The Championship						6,834,963
Total for League 1						595,870
Total for League 2						325,020
Grand Total	1,053	403	660	744	2,860	7,817,853
July 1, 2004–June 30, 2005						

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