

**THE FOOTBALL LEAGUE
AGENTS FEES REPORT**

January 1 – June 30, 2004



Produced by The Football League, July 2004.

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INTRODUCTION

At an Extraordinary General Meeting in September 2003 the member clubs of The Football League passed changes to the Regulations aimed at introducing transparency to the area of payments to agents.

Those Regulations came into effect on January 1, 2004 requiring clubs to disclose to The League any payment due to an agent arising out of any of the following transactions:

- New Registrations/Transfers
- Updated Contracts
- Contract Cancellations
- Loan Transfers

The Regulations cover not only payments made by the clubs direct to agents, but also any arrangement whereby the clubs reimburse payments to agents made by other clubs or the players themselves.

The table shows the amounts each Club has committed to pay to agents during the six-month period to the June 30, 2004, together with a breakdown of the number of player transactions conducted by that club

EXECUTIVE SUMMARY

The Football League (overall)

- In the six-month period between January 1, 2004 and June 30, 2004 Football League clubs engaged in 963 player transactions (new registrations/player transfers, contract updates, contract cancellations and loans).
- Clubs committed to pay a fee to an agent in 12% of these transactions (119). In 844 transactions no agent was used.
- League clubs committed to spend a total of £1,412,437 on agents' fees during this period.
- Of this £1,333,937 was committed to be paid to agents by the signing club and £78,500 committed to be paid by the player's previous club for the agents' involvement in severance arrangements.
- 38 clubs committed to pay for the services of a licensed agent.
- 34 clubs did not pay agents.

Division One¹

- In Division One there were 301 player transactions, 61 involved the use of an agent (20%).
- Clubs committed to spend a total of £1,131,189 on agents' fees during this period.
- 18 clubs committed to pay for the services of a licensed agent.
- 6 clubs did not pay to use the services of a licensed agent (Crewe Alexandra, Crystal Palace, Preston North End, Sunderland, Watford and Wimbledon).

Division Two²

- In Division Two there were 322 player transactions, 40 involved the use of an agent. (12%)
- Clubs committed to spend a total of £240,168 on agents' fees during this period.
- 14 clubs committed to pay for the services of a licensed agent.
- 10 clubs did not pay to use the services of a licensed agent (Blackpool, Brighton & Hove Albion, Chesterfield, Colchester United, Grimsby Town, Oldham Athletic, Port Vale, Rushden & Diamonds, Wrexham and Wycombe Wanderers).

Division Three³

- In Division Three there were 340 player transactions, 18 involved the use of an agent. (5%)
- Clubs committed to spend a total of £41,080 on agents' fees during this period.
- 6 clubs committed to pay for the services of a licensed agent. (Cheltenham Town, Huddersfield Town, Hull City, Leyton Orient, Macclesfield Town and Swansea City)
- 18 clubs did not pay to use the services of a licensed agent.

^{1,2,3} The Football League Agents Fees Report applies to the period January 1 – June 30, 2004 and uses the divisional names that applied during that period for reference purposes. Division One has now been renamed The Football League Championship, Division Two is Football League 1 and Division Three is Football League 2.

**SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS FEES FOR
THE PERIOD JANUARY 1, 2004 TO JUNE 30, 2004**

	New Reg / Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Paid to Agents £
DIVISION ONE						
Bradford City	1	2	2	6	11	5,000
Burnley	4	0	1	3	8	12,000
Cardiff City	4	4	0	3	11	45,000
Coventry City	7	1	1	8	17	21,500
Crewe Alexandra	5	3	1	9	18	0
Crystal Palace	0	0	0	5	5	0
Derby County	12	3	2	5	22	279,000
Gillingham	6	2	0	6	14	28,750
Ipswich Town	7	2	0	2	11	37,125
Millwall	8	6	1	8	23	5,000
Norwich City	4	3	0	1	8	92,442
Nottingham Forest	3	3	0	13	19	40,000
Preston North End	4	1	0	3	8	0
Reading	4	0	0	6	10	9,500
Rotherham United	3	1	0	5	9	18,000
Sheffield United	6	3	1	5	15	100,500
Stoke City	3	1	1	3	8	500
Sunderland	3	0	1	5	9	0
Walsall	10	8	1	2	21	23,372
Watford	1	3	0	2	6	0
West Bromwich Albion	3	0	1	5	9	25,000
West Ham United	8	2	1	7	18	243,500
Wigan Athletic	5	1	0	2	8	145,000
Wimbledon	9	0	1	3	13	0
Division Total	120	49	15	117	301	1,131,189

	New Reg / Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Paid to Agents £
DIVISION TWO						
AFC Bournemouth	1	0	1	5	7	3,000
Barnsley	13	0	0	13	26	60,618
Blackpool	4	2	0	8	14	0
Brentford	7	1	0	6	14	7,500
Brighton & Hove Albion	5	0	0	4	9	0
Bristol City	6	0	1	1	8	11,900
Chesterfield	8	0	2	5	15	0
Colchester United	6	2	0	4	12	0
Grimsby Town	6	3	1	9	19	0
Hartlepool United	5	5	0	6	16	16,050
Luton Town	4	0	1	0	5	11,500
Notts County	26	0	1	10	37	8,000
Oldham Athletic	4	4	0	4	12	0
Peterborough United	13	2	0	7	22	5,000
Plymouth Argyle	5	4	0	1	10	32,376
Port Vale	2	6	0	1	9	0
Queens Park Rangers	4	0	0	3	7	12,000
Rushden and Diamonds	4	0	0	2	6	0
Sheffield Wednesday	12	2	0	3	17	41,224
Stockport County	8	0	0	4	12	29,000
Swindon Town	1	1	0	4	6	500
Tranmere Rovers	10	2	1	1	14	1,500
Wrexham	0	1	0	2	3	0
Wycombe Wanderers	7	2	0	13	22	0
Division Total	161	37	8	116	322	240,168

	New Reg / Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Amount Paid to Agents £
DIVISION THREE						
Boston United	8	0	0	5	13	0
Bristol Rovers	11	1	1	5	18	0
Bury	1	0	1	6	8	0
Cambridge United	9	2	0	7	18	0
Carlisle United	5	0	1	6	12	0
Cheltenham Town	4	3	0	6	13	2,000
Darlington	2	0	0	6	8	0
Doncaster Rovers	8	7	0	2	17	0
Huddersfield Town	6	1	1	5	13	10,000
Hull City	7	2	3	6	18	4,000
Kidderminster Harriers	16	0	1	9	26	0
Leyton Orient	4	3	0	5	12	2,500
Lincoln City	10	0	0	4	14	0
Macclesfield Town	13	0	1	6	20	5,000
Mansfield Town	1	0	0	1	2	0
Northampton Town	10	1	0	7	18	0
Oxford United	5	0	0	6	11	0
Rochdale	4	1	0	8	13	0
Scunthorpe United	2	1	0	6	9	0
Southend United	2	1	0	5	8	0
Swansea City	8	1	2	8	19	17,580
Torquay United	4	0	0	3	7	0
Yeovil Town	6	4	3	7	20	0
York City	11	4	1	7	23	0
Division Total	157	32	15	136	340	41,080
Grand Total	438	118	38	369	963	1,412,437

Explanatory Notes:

- 1 The amounts disclosed include all guaranteed payments due to an agent (either directly or indirectly) arising out of player transactions entered into during the reporting period, even if such payments may include instalments payable outside of the reporting period.
- 2 The amounts disclosed do not include:
 - a) any payments made during the reporting period that relate to transactions completed before 1st January 2004 (ie the date of implementation of the reporting obligations); and
 - b) any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.
- 3 Those clubs promoted to the FA Premier League (Norwich City, West Bromwich Albion and Crystal Palace), together with those clubs relegated to the Football Conference (Carlisle United and York City) ceased to register player transactions with The Football League during June when they formerly assumed their new status.