

THE FOOTBALL LEAGUE

AGENTS' FEES REPORT

July 1 – December 31, 2004



Produced by The Football League, January 2005

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INTRODUCTION

In September 2003 The Football League broke new ground for transparency in the football industry when its clubs voted to publish, every six months, the aggregate payments to agents made by clubs. The League believes these payments should be a matter of public record and debate as they lead to much-needed monies leaving the game.

The League published its first report of this type in July 2004, in which it detailed payments to agents for the period January 1 to June 30.

This, the second six-monthly report issued by The League, covers the period July 1 to December 31, 2004.

The figures include both sums committed by clubs direct to agents together with any sums committed through clubs having agreed to satisfy a player's liability to his agent. In that case such payments would normally be regarded as "benefits in kind" and some clubs may have adjusted the player's wages accordingly to offset the payment.

It should be noted that the report reflects total amounts committed to during the six-month period in question, but the payments themselves may be by instalments, some of which will fall outside the reporting period.

EXECUTIVE SUMMARY

Overall Football League Figures (January to June figures in brackets)

- Between July 1, 2004 and December 31, 2004 Football League clubs engaged in **1,498** (963) player transactions (new registrations/player transfers, contract updates, contract cancellations and loans);
- Clubs committed to pay a fee to an agent in **257** (119) of these transactions.
- Therefore, no agent was used in **1,241** (844) transactions;
- League clubs committed to spend **£5,024,789** (£1,412,437) on agents' fees during the period of this report;
- Of this total, **£3,836,146** (£1,333,937) was committed to be paid to agents by the signing club and **£1,188,643** (£78,500) committed to be paid by the player's previous club for the agent's involvement in severance arrangements.
- **16** clubs (34) did not commit any money to agents – 13 of these clubs paid nothing for the second report running.
- **26** clubs committed to pay £5,000 or less to agents.

The Championship (January to June figures for equivalent division in brackets)

- In The Championship there were **471** (301) player transactions, **143** (61) involved the use of agents;
- Clubs committed to spend a total of **£4,399,403** (£1,131,189) on agents' fees during this period;
- Of this total **£3,242,760** was committed to be paid to agents by the signing club and **£1,156,643** committed to be paid by the previous club for the agent's involvement in severance arrangements;
- **23** clubs (18) committed to pay for the services of a licensed agent;
- **1** club (6) did not pay for the services of a licensed agent (Crewe Alexandra)

League 1 (January to June figures for equivalent division in brackets)

- In League 1 there were **482** (322) player transactions, **61** (40) involved the use of an agent;
- Clubs committed to spend a total of **£358,295** (£240,168) on agents' fees during this period;
- Of this total **£346,295** was committed to be paid to agents by the signing club and **£12,000** committed to be paid by the previous club for the agent's involvement in severance agreements;
- **18** clubs (14) committed to pay for the services of a licensed agent;
- **6** clubs (10) did not pay for the services of a licensed agent (Blackpool, Colchester United, Huddersfield Town, Stockport County, Torquay United, Wrexham).

League 2 (January to June figures for equivalent division in brackets)

- In League 2 there were **545** (340) player transactions, **53** (18) involved the use of an agent;
- Clubs committed to spend a total of **£267,091** (£41,080) on agents' fees during this period;
- Of this total **£247,091** was committed to be paid to agents by the signing club and **£20,000** committed to be paid by the previous club for the agent's involvement in severance agreements;
- **15** clubs (6) committed to pay for the services of a licensed agent;
- **9** clubs (18) did not pay for the services of a licensed agent (Boston United, Bury, Cheltenham Town, Darlington, Kidderminster Harriers, Lincoln City, Rochdale, Rushden & Diamonds, Scunthorpe United).

SUMMARY OF CLUB BY CLUB TRANSACTIONS AND AGENTS' FEES FOR THE PERIOD JULY 1, 2004 TO DECEMBER 31, 2004

	New Reg / Tfr	Updated Contract	Cancelled Contract	Loans	Total Transactions	Total Committed to Agents (Jul 1 – Dec 31) £	Previous Report (Jan 1 – Jun 30) £
Championship							
Brighton & Hove Albion	10	4	4	4	22	33,095	0
Burnley	9	3	0	5	17	55,000	12,000
Cardiff City	6	7	3	3	19	132,500	45,000
Coventry City	12	1	3	5	21	20,000	21,500
Crewe Alexandra	6	5	3	3	17	0	0
Derby County	11	4	4	1	20	204,500	279,000
Gillingham	5	2	1	0	8	22,000	28,750
Ipswich Town	4	5	2	3	14	90,000	37,125
Leeds United	17	2	6	3	28	1,553,688	na
Leicester City	18	0	5	3	26	405,000	na
Millwall	6	4	1	9	20	122,500	5,000
Nottingham Forest	13	1	4	2	20	161,000	40,000
Plymouth Argyle	7	1	3	3	14	54,000	32,376
Preston North End	10	7	1	3	21	217,000	0
Queens Park Rangers	21	1	1	3	26	78,340	12,000
Reading	8	6	2	1	17	211,450	9,500
Rotherham United	6	3	0	2	11	47,166	18,000
Sheffield United	23	1	4	0	28	135,000	100,500
Stoke City	6	7	1	3	17	20,000	500
Sunderland	9	8	3	3	23	251,720	0
Watford	11	5	1	3	20	2,000	0
West Ham United	24	2	2	2	30	163,319	243,500
Wigan Athletic	6	4	1	3	14	60,000	145,000
Wolverhampton Wanderers	12	3	1	2	18	360,125	na
Division Total	260	86	56	69	471	4,399,403	

Explanatory Notes:

- 1 The amounts disclosed include all guaranteed payments due to an agent (either directly or indirectly) arising out of player transactions entered into during the reporting period, even if such payments may include instalments payable outside of the reporting period. It should be noted that in some instances clubs have made payments to agents on behalf of players but may have adjusted the player's wages accordingly to offset the payment.
- 2 The amounts disclosed do not include:
 - a) any payments made during the reporting period that relate to transactions completed before 1st July 2004; and
 - b) any contingent payments based on future events, e.g promotion, retention of divisional status, player appearances, etc.

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League 1							
A.F.C. Bournemouth	8	8	0	2	18	3,120	3,000
Barnsley	16	3	3	4	26	30,000	60,618
Blackpool	13	1	1	5	20	0	0
Bradford City	12	3	2	2	19	9,000	5,000
Brentford	13	2	1	3	19	8,725	7,500
Bristol City	11	6	1	1	19	53,500	11,900
Chesterfield	10	7	2	3	22	4,640	0
Colchester United	14	1	1	3	19	0	0
Doncaster Rovers	6	4	2	4	16	17,000	0
Hartlepool United	5	4	2	1	12	5,000	16,050
Huddersfield Town	7	1	3	0	11	0	10,000
Hull City	10	6	0	1	17	54,950	4,000
Luton Town	8	6	0	4	18	6,000	11,500
Milton Keynes Dons	15	10	1	2	28	22,500	0
Oldham Athletic	13	3	6	11	33	1,550	0
Peterborough United	13	2	9	8	32	13,500	5,000
Port Vale	9	2	3	1	15	7,500	0
Sheffield Wednesday	13	0	4	3	20	67,060	41,224
Stockport County	6	4	6	2	18	0	29,000
Swindon Town	5	5	2	3	15	15,250	500
Torquay United	8	6	7	6	27	0	0
Tranmere Rovers	8	6	1	0	15	36,500	1,500
Walsall	14	2	5	4	25	2,500	23,372
Wrexham	9	8	1	0	18	0	0
Division Total	246	100	63	73	482	358,295	

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League 2							
Boston United	15	7	2	4	28	0	0
Bristol Rovers	17	2	5	1	25	33,000	0
Bury	13	3	3	0	19	0	0
Cambridge United	17	4	4	4	29	2,300	0
Cheltenham Town	9	4	0	2	15	0	2,000
Chester City	22	0	0	4	26	20,000	na
Darlington	15	9	2	2	28	0	0
Grimsby Town	21	1	2	8	32	24,020	0
Kidderminster Harriers	14	4	9	8	35	0	0
Leyton Orient	9	2	1	2	14	5,000	2,500
Lincoln City	10	5	1	5	21	0	0
Macclesfield Town	12	5	2	5	24	3,500	5,000
Mansfield Town	9	8	0	4	21	11,600	0
Northampton Town	12	2	4	5	23	11,980	0
Notts County	11	0	2	5	18	13,000	8,000
Oxford United	14	3	4	2	23	32,900	0
Rochdale	8	4	2	3	17	0	0
Rushden & Diamonds	10	1	2	5	18	0	0
Scunthorpe United	6	8	1	3	18	0	0
Shrewsbury Town	19	1	6	2	28	881	na
Southend United	13	5	0	1	19	35,530	0
Swansea City	10	5	0	1	16	37,080	17,580
Wycombe Wanderers	10	2	2	10	24	24,800	0
Yeovil Town	13	5	1	5	24	11,500	0
Division Total	309	90	55	91	545	267,091	
Grand Total	815	276	174	233	1,498	5,024,789	

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